



Business Freedom Cloud Services

For Exchange email, Office 365 matches
CTIntegrators - Business Freedom

For migration, support, reliability, data privacy and plan flexibility,
Office 365 doesn't come close.

Get the same functionality AND greater value!

CTIntegrators - *Business Freedom* and Office 365 deliver the same functionality. But only *Business Freedom* adds levels of migration assistance, support, reliability, data privacy and plan flexibility that let you offload far more of your IT workload. The bottom line: CTIntegrators - *Business Freedom* offers far more value.



Offload more of your IT workload than with Office 365

- Business Freedom Migration: We offer you simple migration with no downtime or disruption to email
- Call Support at 703-222-3200 opt 2. We offer you free 24/7 phone and email support, with every call answered within 3 minutes.
- 99.999% uptime SLA assures far less interruption than Office 365's 99.9% SLA
- Your data will never be stored outside of the US



Tailor your plan to your specific business needs

- Mix-and-match platforms, add-ons and services
- Choose from many integrated non-Microsoft services
- Don't rent your software—own Office 2013 or 2010 outright Contact your CTIntegrators account manager for pricing.
- Buy Microsoft Office 2013 or 2010 only for users who need it. Contact your CTIntegrators account manager for details.



Grow your business without penalty or forced migration

- No user limits
- No migrations necessary to add services
- Easily add and remove user licenses without calling support



Get identical Exchange and Office functionality, mobility and ease of IT administration

- Get the same Exchange, Lync, SharePoint and cloud file sync, store & share services
- Get the same mobility features and tools
- Get the same ease of administration



Business Freedom Cloud Services

Offload more of your IT workload than with Office 365

	Office 365	CTIntegrators Business Freedom
Support	<p>Limited phone support</p> <ul style="list-style-type: none"> No phone support in Small Business (SB) plans Limited phone support in Midsize Business (MB) plans Enterprise (E) plans offer 24/7 phone support for "critical needs" 	<p>We offer you Free 24/7 phone support with <3-minute hold times</p>
Migration	<p>No migration services</p> <ul style="list-style-type: none"> Customers must do it themselves or hire 3rd party Microsoft doesn't certify 3rd party migration partners 	<p>We offer you simple migration performed by our Cloud Concierge team</p>
SLA uptime guarantee	<p>Hours of unplanned downtime (99.9% uptime SLA)</p>	<p>Minutes of unplanned downtime (99.999% uptime SLA)</p>
Data location and privacy	<p>Your data may be stored overseas Microsoft explicitly maintains the right to move your data outside the primary storage region.</p>	<p>Your data will never leave the USA</p>
Compliant archiving	<p>Archiving service only offers HIPAA BAA compliance A third-party vendor is required for a fully compliant email archiving solution</p>	<p>Email Archiving is compliant with HIPAA, FRCP, SEC, GLBA, FERPA, HITECH & SOX</p>

Tailor your plan to your specific business needs

	Office 365	CTIntegrators Business Freedom
Platform flexibility	<p>Exchange 2013 only</p>	<p>Choose Exchange 2010 or 2013</p>
Mix and match add-ons	<p>Limited ability to deploy specific add-ons to specific users</p>	<p>Easily deploy add-on services just to users who need them Example: Deploy Email Archiving just to specific users</p>
Office 2013 ownership	<p>No ownership options for Office 2013—just never-ending monthly payments</p>	<p>Own Office 2013 or 2010 Just contact your account manager to purchase</p>



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Tailor your plan to your specific business needs (continued)

	Office 365	CTIntegrators Business Freedom
Office 2013 deployment flexibility	Must rent and deploy Office 2013 for all users <small>Applies to Small and Midsize plans</small>	Can buy Office 2013 or 2010 only for users who need it
Integrated cloud voice	No integrated cloud voice <small>Successful Office 365 integration with VoIP or PBX systems requires 3rd-party voice services</small>	Offers integrated Hosted PBX VoIP service
Integrated cloud server	Microsoft's cloud server platforms are not integrated	Offers integrated Cloud Server service

Grow your business without hidden costs

	Office 365	CTIntegrators Business Freedom
Forced plan migrations	User limits force plan changes when you grow <small>25 users for SB plans/300 users for MB plan; MUST perform full cloud-to-cloud migration beyond limit</small>	No user limits on any plan
Moving between plans	Must perform full migration to move between plans <small>Moving between Small, Midsize and Enterprise plans is as complicated as changing providers</small>	We offer you simple, seamless migration that lets your customers easily move between plans
Ease of removing users	Removing an Office 365 license requires calling Microsoft support	Easily add and remove licenses using your control panel



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Get identical Exchange and Office functionality, mobility and ease of IT administration

	Office 365	CTIntegrators Business Freedom
Identical Exchange and Office functionality		
Exchange	 50 GB mailboxes; 25 MB messages; Exchange feature limits in SB plans	 Unlimited mailboxes; 50 MB messages; No feature limits in any plans
Lync		 No group chat limitations
SharePoint		
Office 2013	 Open-ended monthly subscription only	 Own Office 2013 or 2010 Call CTIntegrators
Identical ease of IT administration		
Ease of use		
Anti-spam and malware		
Central control panel		
Active Directory integration	 Not offered in Small Business plan	
PowerShell	 only offered in Enterprise plan	
Single Sign-On	 Deployment does require separate Microsoft and Office 365 IDs	
Identical Mobility Features		
Active Sync		
OWA		
Mobile Device Management		



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What's the bottom line?

Comparing Office 365 to CTIntegrators - *Business Freedom* is like comparing apples to oranges—except with CTIntegrators - *Business Freedom*, you get both the oranges AND the apples. After all, both suites deliver the same functionality.

But only CTIntegrators - *Business Freedom* adds levels of migration assistance, support, reliability and flexibility that let you offload far more of your IT workload, customize your deployment to suit your specific business needs, and keep pace with change without incurring penalties or forced migrations. The bottom line: CTIntegrators - *Business Freedom* offers far more value.